






Company	CMB Solutions	Indigo Arc Medical, LLC	MediCollector, LLC
			
Software	CMB Solutions	SLaM	MediCollector BEDSIDE
Website	www.cmbolutionsinc.com	www.indigoarcmedical.com	www.medicollector.com
Makes Sleep Professionals' Lives Easier By	proactively increasing patient engagement for higher compliance and replenishment rates through various contact campaigns. Integration with billing software, fulfillment service, and manufacturer's compliance software, combined with CMB Solutions' verification/payment option or internal 360° Compliance module, make this a completely automated cycle.	codifying their own business processes and practices into a flexible platform that then drives improvements in patient care and business efficiencies.	simplifying data collection. You no longer need to worry about how to collect your data. Just plug in your device and hit the record button. MediCollector BEDSIDE is a simple product that can be installed on any Windows laptop in order to acquire data from compatible medical devices. A list of compatible medical devices is available on the website. Data can be visualized and annotated, both in real-time and historically, and can be exported to third-party applications for analysis.
Cost	Multi-tiered per client customization; options available for single- and multi-location providers	\$9/study for lab studies; \$6/study for HSTs	\$1,400 per device/connection
Supported Operating Systems	Windows, Mac OS, iOS (tablets and smart phones), Android (tablets and smart phones)	Windows, Mac OS X, Linux	Windows 7 and later
Setting	Scalable for any HME/DME, including ability to integrate with sleep lab and physician portal. Includes unlimited number of users.	Appropriate for unlimited users.	Anywhere you want to record data from a medical device, such as sleep labs, hospital bedside, etc. System is designed to be installed on a desktop or laptop computer and connect to compatible medical devices in order to acquire data. Data is recorded to hard disk for visualization, annotation, and export.
Hosting	cloud-based	cloud-based	desktop/laptop application
HL7 Compliant	N/A	Yes	No
HIPAA Compliant	Yes	Yes	Yes
Training Program and Technical Support	On-site training and campaign assessment available with unlimited remote conferencing. Technical support is through a personal account executive (eliminating unnecessary tiers of customer service). Training and support are all-inclusive with implementation.	On-site training during launch, and then remote training of new and existing staff. Technical support available via remote support personnel. All support personnel based in the US and have undergone background checks.	Plug & play. It is so easy to download and use that no training is necessary. Technical support via phone or e-mail is included for 1-year with purchase and can be renewed annually for a small percentage.
Additional Information	Integrate with any patient management/billing software, fulfillment service, or manufacturer compliance software. Offer patient contact services including replenishment generation, compliance surveys, insurance eligibility and payment processing, announcement/reminder calls, scheduling for delivery and maintenance, and collection calls. Via e-mail, true IVR, text messaging, patient portal, and domestic call center.	100% cloud-based platform with extensible modules covering patient engagement, staff management, clinical QA, custom online interpretation templates for physicians, and extensive business reporting capabilities for managers. Integrated HST device management module for both office- and mail-based HST models. Includes portals for patients, referring doctors, lab partners, DME partners, and external scoring and interpretation service providers. Integrated e-mail and text messaging. Highly customizable workflow and task engine to ensure reliability and timeliness. Platform is architected to evolve with the evolving business models of clients.	MediCollector is usually deployed for small installations where data needs to be acquired from a small number of beds. Because it can be installed on a laptop, it becomes portable, too. So it can be used in hospital settings, where you often need to move from bed to bed. The laptop sits at the bedside and connects via cable(s) to your chosen medical device. Data is streamed to disk and can be exported to third-party applications for analysis.

Company	SleepEx Acquisition, LLC	Somnoware	Younes Medical Technologies
			
Software	LabRetriever	Somnoware for Sleep Centers and Somnoware for Physicians	Michele Sleep Scoring
Website	www.mylabretriever.com	www.somnoware.com	www.michelesleepscoring.com
Makes Sleep Professionals' Lives Easier By	providing a single system for managing every aspect of the sleep diagnosis and treatment life cycle from scheduling patients and staff to monitoring workflow, efficiency, and compliance.	automating sleep testing and therapy compliance for over 1,500 sleep physicians across the United States. Using Somnoware's integrated sleep health management platform, health systems and independent sleep centers can better manage sleep disorders, lower costs, and improve patient outcomes.	automatically scoring sleep studies with proven accuracy, greatly reducing scoring time as compared to manual scoring. The software utilizes unique algorithms that provide additional information on the patient's sleep quality, with validation of these algorithms published in peer-reviewed scientific journals.
Cost	Flexible; based on a review of utilization, number of users, number of beds, and customer preference (especially great for hospital-based labs that require predictable monthly fees for annual budgeting purposes)	Limited time offer: 30 free studies per month; conditions apply	\$15 US for Level 1 Study, \$10 US for Level 3 Study; free trial period of 30 days or 100 studies
Supported Operating Systems	Windows, Mac OS, Linux, iOS, and Android (tablets and phones) for practice management (Windows for PSG study management and viewing)	All major browsers	Windows 7 and later
Setting	Ideal for sleep labs and sleep medicine practices that are freestanding or hospital based, for both managing patient visits, in-lab and home sleep testing studies, or PAP compliance.	Appropriate for unlimited users and practices.	Appropriate for unlimited users.
Hosting	cloud-based	cloud-based	cloud-based
HL7 Compliant	Yes	Yes	No
HIPAA Compliant	Yes	Yes	Yes
Training Program and Technical Support	Training: 2- or 3-day on-site implementation for new customers, which includes technical, clinical, and administrative staff. Custom webinars and online training sessions for individuals or groups available upon request. Technical support: Technicians are available by phone, e-mail, and a direct ticketing system, which tracks reported problems and monitors the speed for resolving reported issues.	On-site and remote training supplemented by user manuals and videos. 24/7 technical support.	One 4-hour screen-sharing session with Younes Medical Technologies Support staff and technical support by phone (toll-free) or e-mail are included.
Additional Information	HST inventory tracking, HST workflow, HST shipping feature, single or multi-site scheduling (PSG & HST studies), remote study review, letter & DME script writing, DME compliance tracking, sales & marketing tools, patient & referring/PCP portal, e-documents, e-mail notification, workflow automation, HL7-ADT interoperability, billing output.	Somnoware is transforming sleep health management by accelerating diagnostics and increasing therapy adherence. It automates sleep testing processes, provides actionable data and predictive insights to physicians, and drives patient engagement. The company's customer base includes leading health systems, independent sleep centers, and sleep services companies.	Easy to use viewer that displays several values to assist in editing, including odds ratio product (ORP) in the current epoch (ORP is a validated continuous index of sleep depth. <i>Sleep</i> . 2015;38:641-654.). Also provides a list of suggested editing actions (Editing Helper). Following these suggestions reduces average editing time to <10 minutes without compromising clinical reliability. Customizable reports that, in addition to standard scoring summaries, can optionally include novel indices such as the average intensity of arousals and the heart rate response to a standard arousal intensity (<i>Sleep</i> . 2014;37:645-653.).